

11-12 October 2021
Funders Forum



How do funders work with measuring effects of the research financing?

Dr Anne-Maree Dowd
Executive Manager
CSIRO

Praxis and experience on impact management/ assessment in research financing foundations



Our strategy at a glance

Australia's National
Science Agency

Purpose

Solving the greatest challenges through innovative science and technology.

Vision

Create a better future for Australia.

Objectives

Primary activities to
deliver our purpose

1

Conduct and encourage the translation of
Australia's world-class scientific research into impact

2

Create and manage Australia's
national laboratories

3

Stimulate innovation for Australian
industry, academia and government

Challenges and missions

Six challenges we're helping the
nation to solve including large-scale
collaborative research missions

Health and
wellbeing

Food security
and quality

A secure
Australia
and region

Resilient
and valuable
environments

Sustainable
energy and
resources

Future
industries

Strategic pillars

The core areas that
guide our operations

Deliver real solutions from
excellent science and technology

Improve innovation from
greater collaboration

Bring out our best from
thriving culture and teams

Values

The centre of our cultural vision

People first

Further together

Making it real

Trusted

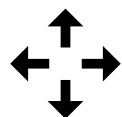
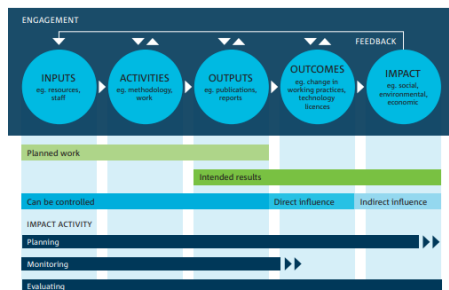
Our first steps

11 October 2021
Funders Forum

BARRIERS

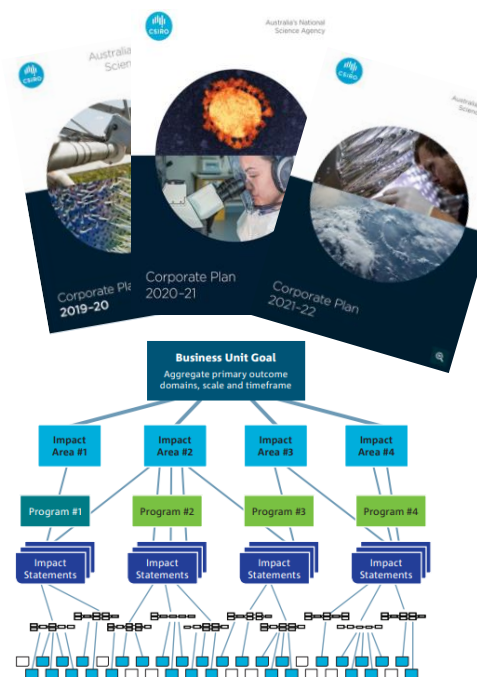
PEOPLE

1. Choose a framework



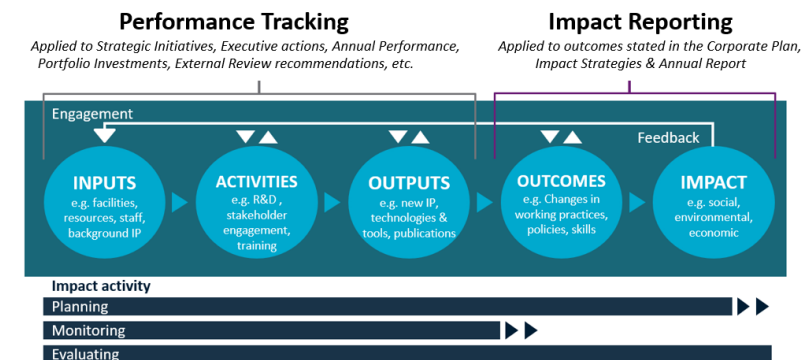
LEADERSHIP

2. Link to strategy & cascade



SYSTEMS

3. Embed in performance management



CHALLENGES

Establishing a common language around your framework
Shift your culture to be mission-driven and impact focused

Establish impact as the core focus of your strategy
Must drive the impact portfolio down the organisation

Must conduct and build credible & rigorous impact data
Include impact data in investment decision making

Purpose

Solving the greatest challenges through innovative science and technology

Vision

Create a better future for Australia

Goal

Deliver science and technology options for the discovery and safe, sustainable development of Australia's mineral endowment and enable flow-on benefits to the nation

Objectives

Primary activities to deliver our purpose

1

Conduct and encourage the translation of Australia's world-class scientific research into impact

2

Create and manage Australia's national laboratories

3

Stimulate innovation for Australian industry, academia and government

Challenges

Directing our efforts on Australia's biggest problems

Health and wellbeing

Food security and quality

A secure Australia and region

Resilient and valuable environments

Sustainable energy and resources

Future Industries

Impact areas

Focus of our research and development activities

Growing Australia's resource base

Develop technologies that unlock currently stranded resources and make them available for mining, and exploration concepts that lead to new discoveries through their deployment by industry to transforming the industry's approach to design and control in mining, material management and processing with commensurate improvements in one recovery and waste generation

Driving social and environmental performance

Improve environmental performance and footprint across the value chain through precision and in-place mining of mineral extraction, develop technologies that improvement mining safety, and supporting both regions and industries to navigate Australia's transition to net zero emissions while protecting and growing the market position of our most valuable exports

Increasing Australia's global competitiveness

Develop sensing and automation technologies that facilitate the remote management of mining and ore-waste sorting, integrate technology solutions for measurement, modelling and optimization of mineral processing creating additional value from resources, and create new industries that transform raw mineral commodities into unique higher-value products

Measuring success

Key achievements to be delivered by 2023-24

People

- 50% of staff having newly acquired digital and data skills
- Capability profile and leadership closely aligned with technology programs and commercial framework

Science

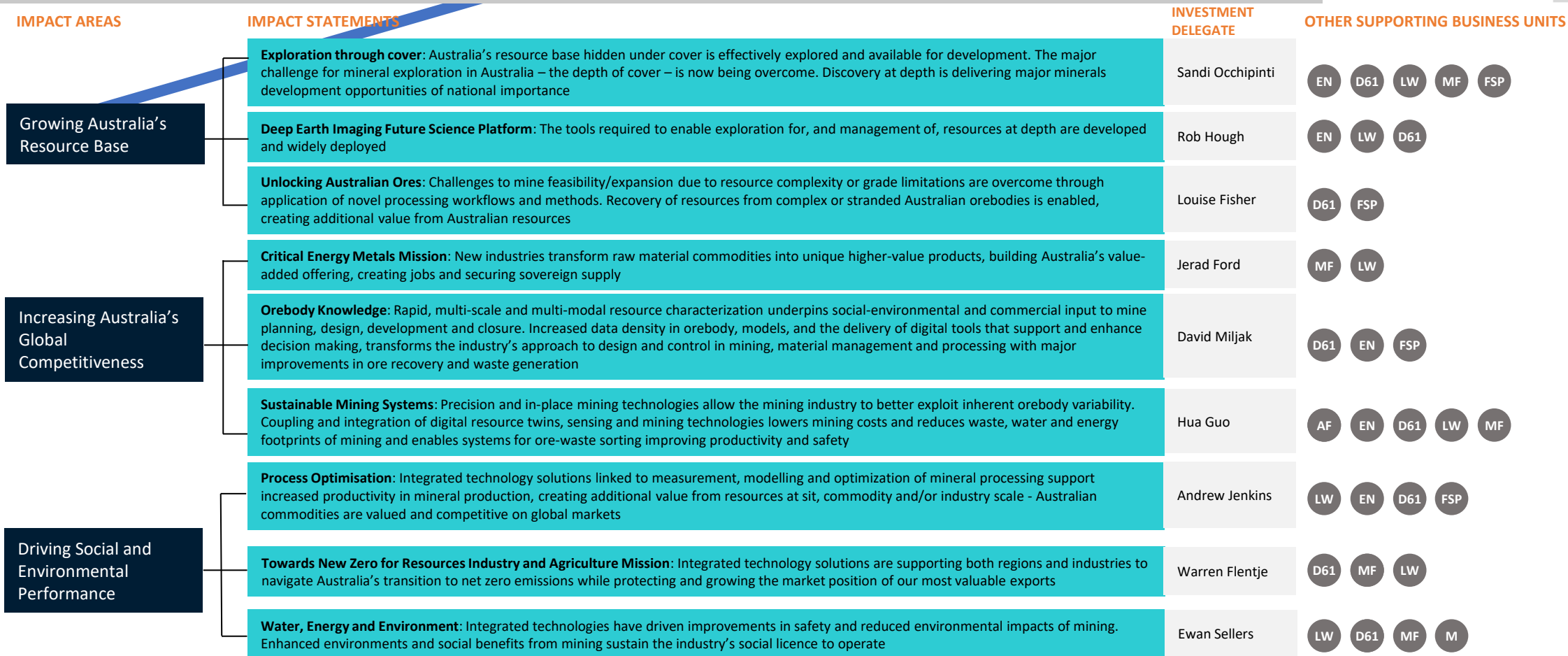
- Reputation as Australia's most prominent research organization working across minerals value chain
- Integrated science program delivered across CMR and integrated with CSIRO around key priorities
- Effective business integration of Future Science outcomes

Impact

- New spin-out technologies returning IP revenue to CSIRO
- Process developments to enhance Australia's position as a supplier of critical metals
- Growing resource and technology exports
- Pilot deployment of new technologies for sustainable mining systems and environmental performance



Each Impact Area underpinned
by an impact pathway

[illegible]

Other Business Units key

AF – Agriculture and Food EN – Energy LW – Land and Water M – Missions
D61 – Data61 FSP – FSP MF – Manufacturing



Impact Commitments & Delivery

GOAL

Deliver science and technology options for the discovery and safe, sustainable development of Australia's mineral endowment and enable flow-on benefits to the nation

CHALLENGES

Directing our efforts on Australia's biggest problems



OUR SUCCESS

What impact we delivered

FY21 Impact Case Study: [Chrysos Photon Assay](#)

Photon Assay is a new form of mining technology. It uses a high-powered, electronic X-ray source as a means of identifying gold atoms in mineral samples, providing an accurate, low-cost reading of the gold content of a mineral sample to inform mining operations.

ECONOMIC IMPACT	ENVIRONMENTAL IMPACT	SOCIAL IMPACT
<ul style="list-style-type: none">Improved plant efficiency <p>Net benefit of \$161.1m BCR of 10.6:1</p>	<ul style="list-style-type: none">Reduction in hazardous lead-contaminated waste and carbon dioxide emissions	<ul style="list-style-type: none">Improved workplace safety

Key insights for CSIRO: Lessons learnt from Energy impact assessments

- The impacts are likely much larger in the longer term, based on higher uptakes of the technology and the potential for further disruption of mining processes.
- The export opportunities for the technology would also lead to higher benefits, although due to data limitations, these could not be quantified.

Mineral Resources

DRIVING IMPACT

Focus of our research to achieve our goal

3 | Impact Areas

9 | Impact Statements



SUPPORTING IMPACT

Deployment of our capability adds value

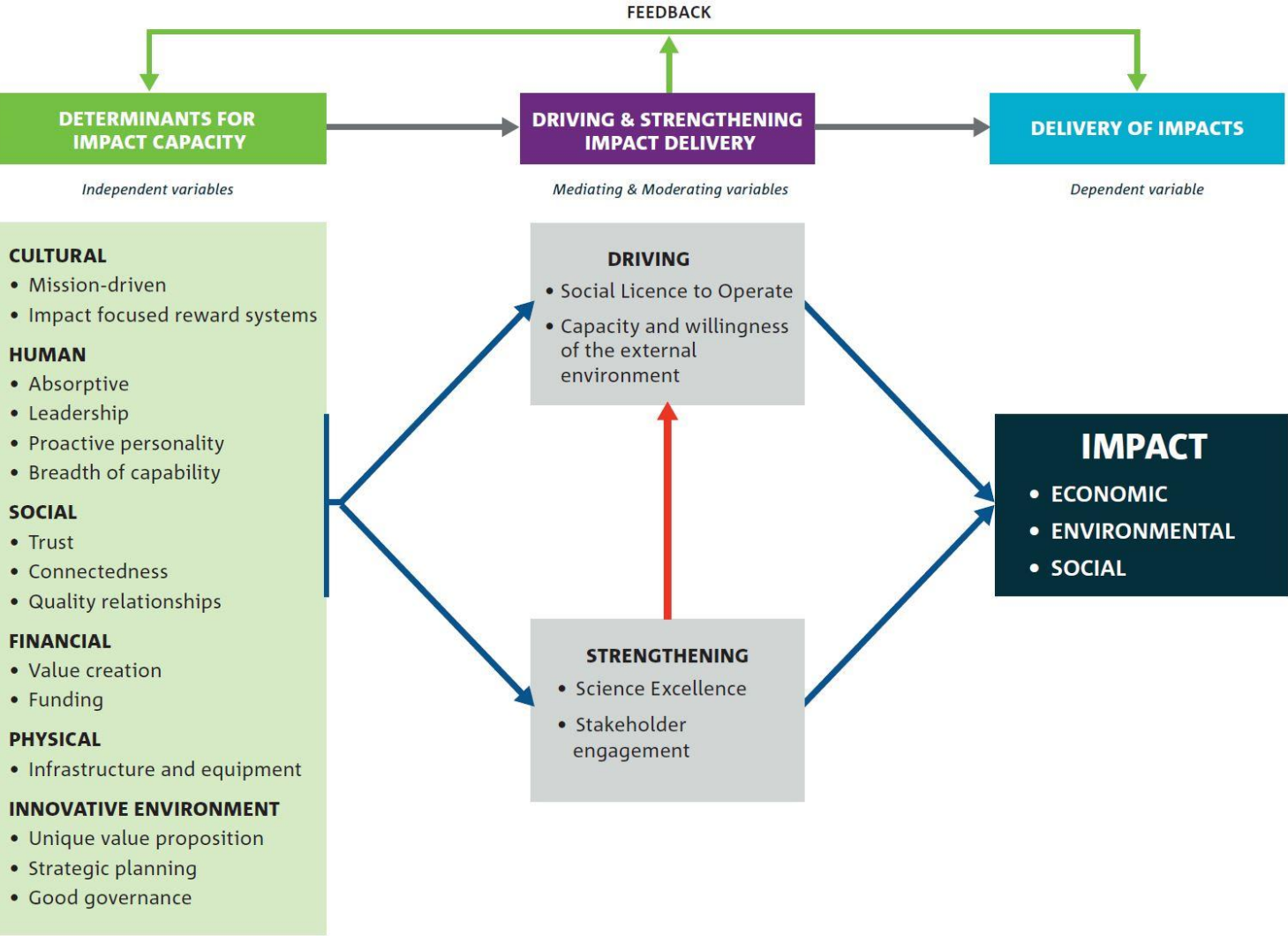
7 | Business Units

12 | Impact Areas

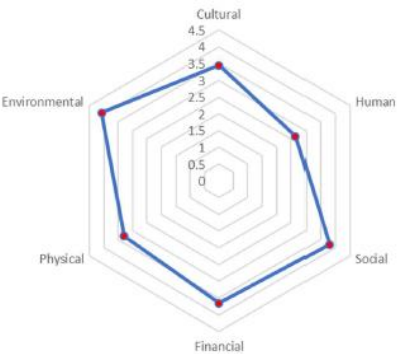
21 | Impact Statements

Business Unit	Impact Area	Impact Statement
CASS	New services, products, experiences, and market niches	Space and Earth Observation
	Growing our Space Capabilities	Developing new space technologies and capabilities
Data61	Reinventing scientific discovery through digital technologies	AI for Science
	Electricity Transition	Flexible generation, use and storage
	Industry and Transport Transition	Transition fuels
	Community and Environment	Low emission transport
L&W	Sustainable Industries	Decarbonised Australian industry
	Sustainable Water Futures	Community engagement
		Environmental performance
		Zero Harm Industry
Manufacturing	Transforming Australian manufacturing into sustainable, technology-driven, high-value businesses	From Waste to Wealth and Health
		Water Security and Adaptation
NCMI	Realising future prosperity through biodiversity and marine resources	Safe Water
		New devices, products and materials
		Manufacturing process efficiency
		Maritime resources and sovereignty
Services	Invigorate Australia's scientific literacy	Science awareness and appreciation
		Indigenous achievement in STEM
		Scientific literacy Australia
	Boost innovation in industries	Facilitating industry connection to research
		Create new billion-dollar businesses

Understanding our impact maturity & optimisation



- Cultural**
 - Mission-driven (4.1)
 - Impact focused reward systems (2.8)3.45
- Innovative Environment**
 - Unique value proposition (3.8)
 - Strategic planning (4.1)
 - Good governance (4.3)4.07
- Physical**
 - Infrastructure and equipment (3.3)3.3



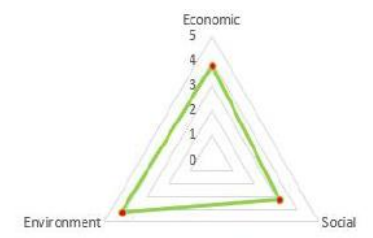
- Financial**
 - Value creation (4.1)
 - Funding (3.2)3.65
- Human**
 - Absorptive (2.8)
 - Leadership (2.7)
 - Proactive personality (2.2)
 - Breadth of capability (2.9)2.65
- Social**
 - Trust (4.1)
 - Connectedness (4.1)
 - Quality of relationships (3.2)3.8

- Social licence to operate** 3.1
- Capacity and willingness of the external environment** 2.8



- Science Excellence** 3.8
- Stakeholder engagement** 3.5

- Economic** 3.8
- Environment** 4.2



- Social** 3.2

Our lessons learned

11 October 2021

Funders Forum



1. Social & human capital is pivotal

Relationships trump all - establish trust and quality relationships



2. Clear & commonly understood research problems

Focus scope and target solutions to real and relevant challenges



3. Impact planning is essential

Identify “value” across the research value chain



4. Engagement plans can strengthen delivery

Optimise the valuable role boundary spanners play in the uptake and adoption



5. Tracking critical pathways is key

Remain focused on the minimal viable product and reduce the tendency to chase any or all opportunities/ideas